



Legacy IRA - new gift option

"Does it make sense for your donors?"

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Historical background



- Legacy IRA bill to allow direct rollover from an IRA to fund a CRT or CGA) was introduced in 2009
 - Original bill had \$400,000 annual limit for individuals 59½ then 65 and older
 - Four-year trail period
 - 5% minimum payout
 - No pooled income funds
- QCDs a "charitable IRA rollover" of outright gifts to charity have been around since 2006 but made permanent in 2015 (Section 408(b)(8))
- Tax Cuts and Jobs Act of 2017 nearly doubled the standard deduction, but non-itemizers have IRAs too



Secure Act 2.0 Legacy IRA (2022)

- Changes to required minimum distribution (RMD) starting ages
 - RMDs will be required at age 73 for people born between 1951-1959 (was age 70 ½)
 - Must be taken by April 1 of the year following the year you turn age 73
 - RMD will be required at age 75 for people born 1960 and later
- Required minimum distributions are NOT optional
- Penalty reduced from 50% to 25%
 - Reduce the shortfall within two years and penalty reduces to 10%
- NOTE -
- Starting age for Qualified Charitable Distribution still 70½
- Indexed \$100,000 QCD limit to inflation
- Defined the Legacy IRA to fund a CGA or CRT rules

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Qualified Charitable Distribution basics

- A qualified charitable distribution (QCD) allows individuals who are 70½ years old or older to donate up to \$100,000 total to one or more charities directly from a taxable IRA instead of taking their required minimum distributions
- No charitable deduction
- No taxable income
- No donor advised fund
 - Field of interest funds allowed
- Direct to charity
- Fulfill RMD requirements



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Legacy IRA/QCD mechanics



- Many people don't need their RMDs as they live comfortably off other sources of income and defer taking RMDs until necessary
 - Social security, pensions, individual investments, self employment income
- A gift to charity via a Qualified Charitable Distribution (QCD) is only way to avoid additional taxable income as assets are removed from future RMD calculations

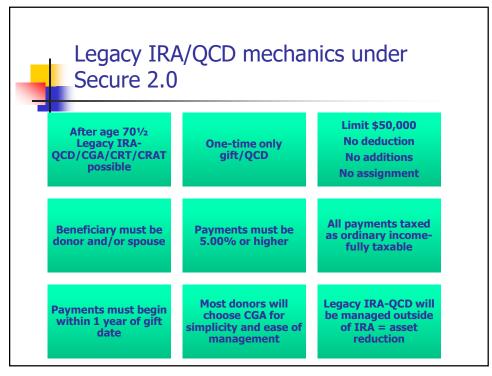


ARE YOU 70.5 OR OLDER?

If so, you can make a tax-free gift directly from your IRA account. This kind of donation not only helps the Gwinnett Medical Center Foundation meet our goals in real-time but may also help you reduce your future tax burden, allowing you to give and save at the same time:

- IRA gifts are generally tax-free, regardless of whether or not you itemize on your tax return.
- Because of recent legislation, donors 73 and older, as well as donors who have taken a Required Minimum Distribution (RMD) in the past, are subject to RMDs. IRA gifts can satisfy this amount!

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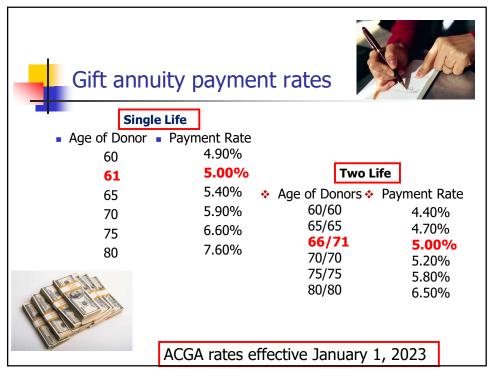


- Fixed lifetime payments backed by charity assets
- CGA may be reinsured
- One-life or two-life agreements
- Payments depend on age(s)
- Immediate or deferred payments
- Immediate income tax charitable deduction
- Partial tax-free payments
- Partial avoidance of gain on appreciated asset gifts

Legacy IRA/QCD

- Fixed lifetime payments
- One or two-life agreements
- Payments depend on age(s)
- Immediate payments only
- No income tax deduction
- Payments fully taxable
- Cash only no appreciated assets and no mix of assets
- No additions
- No assignment of income to others
- Conversation starter

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Interesting options

- IRA owner (70½) with younger spouse could do a single life Legacy IRA-CGA for a spouse aged 61 which would pay 5.0% for life (LE 29.8) (2012 IRA table)
- IRA owner (70½) with younger spouse could do a two-life Legacy IRA-CGA with a spouse age 66 which would pay 5.0% for life (LE 31.4) (2012 IRA table)
- IRA beneficiary is distant relative and decreasing support is not an issue



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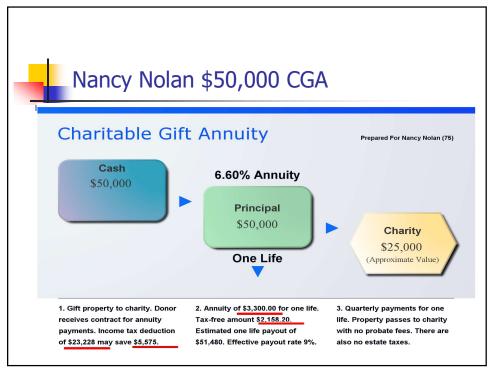
Nancy Noland – Pros & Cons

CGA -PROS & Cons

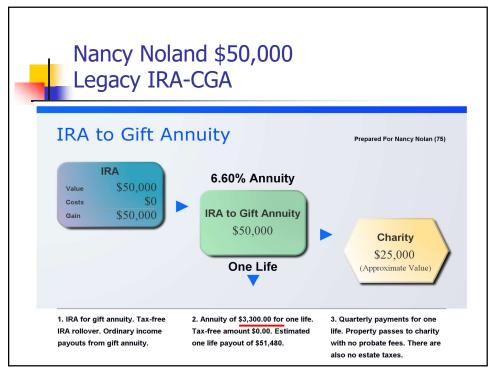
- Itemize her taxes
- Charitable deduction is important if wanting to reduce current taxes
- Has appreciated assets or other cash to fund CGA
- Has the ability to make larger than \$50,000 QCD or cash/stock gift
- Has created other deductions to offset the impact of the taxable IRA taxable cash withdrawal

Legacy CGA Pros & Cons

- Donor does not itemize
- No spouse or children IRA beneficiary
- IRA has excess assets
- Reduction in assets may result in lower future RMDs
- Explaining the benefits of a Legacy IRA-CGA leads to other gift discussions
- Income fixed and guaranteed
- Spreads tax on payments over life expectancy



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Charity CGA

- Nancy Noland, age 75, single life
- Cash = \$50,000
- Payment rate 6.60%
- Deduction \$23,228.09
- Annual payment \$3,300.00
- Quarterly payments \$825.00
- Tax-free payment \$2,158.20
- Ordinary income \$1,141.80
- Effective payout 8.96%
 - Combination of reduced taxes and taxfree payment over life expectancy of 2035
- Net after taxes \$3,025.96 (24%)
- Cost of gift if paying taxes \$12,000

Legacy IRA/QCD

- Nancy Noland, age 75, single life
- QCD = \$50,000 (cash)
- Payment rate 6.60%
- Deduction \$0.00
- Annual payment \$3,300.00
 - All taxed as ordinary income
- Quarterly payment \$825.00
- Tax-free payment \$0.00
- Effective payout 6.60%
- Net after taxes \$2,508

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Farm out your gift annuity

NATIONAL GIFT

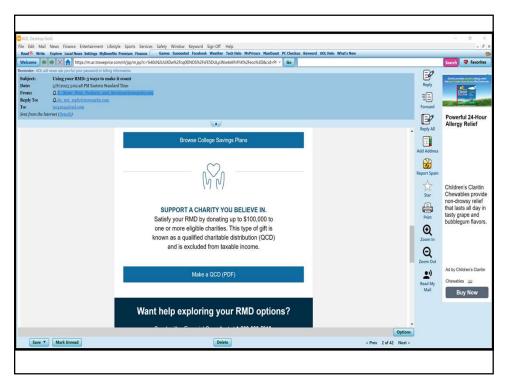
https://nationalgiftannuity.org/

- Our secure structure allows charities to outsource gift annuities. Donors can receive a lifetime income and grant 100% of the remaining assets back to their favorite causes.
- The National Gift Annuity Foundation offers immediate, deferred and flexible gift annuity structures, allowing you to meet your lifetime income payment needs.
- By pooling these life income gifts, we can create investment, compliance, administration and risk management efficiencies to maximize the final grants to your favorite charites.
- NGAF is part of the Dechomai Foundation, which was founded in 2003 and works with many of the country's largest charities for illiquid asset receipt, management, and disposition.

NOTE: Maryland requires approval of CGA agreements, new forms must be submitted with new IRA-QCD-CGA wording on assignment of income.



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