

*Nancy is a creative, strategic thinker, a real team player who will get the job done.* Carla Dearing, President  
Community Foundations of America



*I have worked with Nancy for several years. She is dedicated, articulate, prepared, and timely. She knows and understands the nonprofit world. She is passionate about philanthropy and the good it generates. Nancy is a doer who has made a difference. I would recommend her without reservation.*

Hersh Sosnoff, President, Silver Lake  
Association of Madison

*Nancy is organized, focused, and approaches solicitations well prepared and with the dignity necessary in any donor centric fundraising program.*

James E. Connell FAHP, CSA, Connell  
& Associates

## Start today!

Major Donor Programs  
Planned Giving  
Annual Appeals  
Affordable After Care

## Devine Nonprofit Consulting

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*Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has.* Margaret Mead

## Devine Nonprofit Consulting



Development  
Major Donors  
Planned Giving  
Annual Appeals  
Executive/Board Training

*We make a living by what we get,  
but we make a life by what we give.* Winston Churchill

## Volunteer Activities

North Country Board  
for the New  
Hampshire Charitable  
Foundation

Madison Conservation  
Commission

Silver Lake  
Association of  
Madison Board

NH Weed Watching  
Program - Silver Lake

Cranmore Mountain  
Ambassador



## About Nancy Devine

Nancy Devine has over 35 years of fundraising experience. She has dedicated her career to raising philanthropic dollars to help organizations build needed capacity and training staff and board members throughout the United States, Canada, and Africa.

Nancy is a nationally recognized speaker. Her presentation skills bring the audience into the field of philanthropy with concise, well-developed data and materials, as well as humor, heart, and knowledge.

Along with her BA from St. Joseph's College, Nancy is a graduate of the Association of Healthcare Philanthropy from the University of Wisconsin. She has received numerous awards including Volunteer of the Year from the Texas American Heart Association and an Award of Excellence from the International Association of Business Communicators (IABC).



## The Art and Science of Major Donor Asks

A two-hour workshop designed to build confidence through education and training for CEO's, presidents, boards, volunteers, and anyone interested in bringing your organization into the next step of philanthropy through a solid and effective Major Donor Program.



**Proposals prepared upon request.**

**Contracts are for a three-month minimum period. Six months is optimal.**

**All normal business expenses are billed as incurred.**

## On-Site Consulting Services

A retained fee arrangement designed to develop, initiate, and manage major and planned giving programs tailored to your organization. On-site services include preparation time.

Teach and train the Art and Science of asset development. Work with your board of directors and volunteers toward a true comfort and love of the ask.

Special presentations to donors, volunteers, professional advisors, and board members are tailored to your needs.

### Services include:

- Consultation with staff and others relevant to the project
- Review of data and history of giving
- SYBUNT/LYBUNT review for viable major donor and bequest prospects
- Program development and training
- Set up of moves management system, including stewardship
- Discussion of next steps

### After Care

Continuing after implementation of major or planned giving programs is key to the sustainability of your programs. After Care is designed to enable the development professional or other staff to successfully manage a comprehensive program understanding limitations of time and budget.

After Care can be arranged in 3-month, 6-month, and 1-year agreements. It includes eight hours of telephone support to advance the charitable gift programs established.